

Consulting Persona Self-Assessment

Welcome

This assessment will help you identify where you resonate with the various aspects of the consulting persona. Take 15 minutes to work through this assessment honestly. This isn't about getting the "right" answers. It's about clarity. In the webinar, we talked about the Consultant Persona: Problem Solver, Guide, Outcome Driver. Rate yourself honestly on each dimension (1 = not confident, 5 = very confident):

Problem Solver	Guide	Outcome Driver
<p><i>"I can identify what's actually broken, not just what people think is broken."</i></p> <p>1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/></p> <p>Evidence: When have I done this successfully?</p> <div style="border: 1px solid black; height: 80px; width: 100%;"></div>	<p><i>"I facilitate as people think through options, weigh trade-offs and make better decisions. I don't tell them what to do."</i></p> <p>1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/></p> <p>Evidence: When have I done this successfully?</p> <div style="border: 1px solid black; height: 80px; width: 100%;"></div>	<p><i>"I take responsibility for helping achieve specific results, not just giving advice and walking away."</i></p> <p>1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/></p> <p>Evidence: When have I done this successfully?</p> <div style="border: 1px solid black; height: 80px; width: 100%;"></div>

What does this tell you?

Scored 3+ on all three? You already have the Consultant Persona. You need structure and systems to build a sustainable practice.

Scored 1-2 on any? Focus there in Module 1: building confidence through practice and feedback.

The Consulting Academy helps experienced professionals turn their expertise into structured, sustainable consulting practices using the EDGE framework.

If you're ready to take the next step, visit the [Consulting Academy website](https://www.consultingsolutions.academy) to learn more and start your consulting journey.

Questions? Contact us at info@consultingsolutions-llc.com

One Final Question

If you could solve one thing in the next 8 weeks to move your consulting business forward, what would it be?

The Consulting Academy is your next step.